

## **PROCUREMENT ADVICE**



Every year, the Public Sector spends around £12.6 billion on goods and services, and whilst there is a regulated tender process to be a supplier to the public sector, it's one process to sell across the wider public sector.

These buyers have a duty to engage with local SME businesses to support local employment and retain wealth locally.

## How do Procurement contracts benefit your business?



Stability for the business



Continuous demand for services



Growth **Opportunities** 

## How can we support your business?

We can provide expert advice to help you better understand the procurement process and identify opportunities using Public Contract Scotland and other UK tendering portals. This will help you to complete Pre-Qualification Questionnaires and create high scoring content that will be used when tendering.

